

Third Quarter 2014



GSV financial data as of 9/30/14; market data as of 11/6/14



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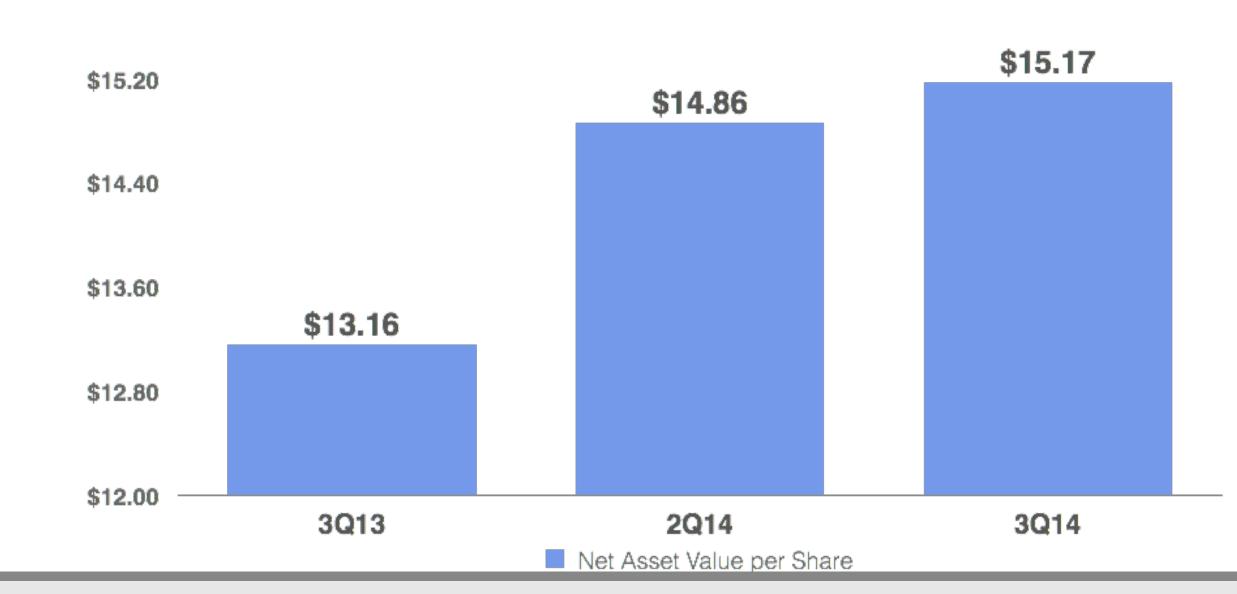


### 3<sup>rd</sup> Quarter - Highlights

Total Net Assets of \$293.1 million

\$16.00

Net Asset Value per Share of \$15.17 as of September 30, 2014, up from \$14.86 at June 30, 2014, and \$13.16 at September 30, 2013. This represents over a 15% year-over-year increase.





## 3<sup>rd</sup> Quarter - Highlights

- Q3 2014 Total Net Proceeds of \$29.5M and Realized Gains of \$17.2M
- Sold off **both** private and public positions

Company Name	Proceeds	Cost Basis	Realized Gain	IRR
Dianrong (fka SinoLending, Ltd.)	\$4.29M	\$0.76M	\$3.53M	151%
Palantir	\$1.76M	\$0.87M	\$0.89M	36%
Twitter	\$15.68M	\$5.44M	\$10.24M	42%
ZocDoc	\$7.80M	\$5.30M	\$2.50M	18%
Total	\$29.53M	\$12.37M	\$17.16M	-



### Top 10 Positions = 65.3% of Total Portfolio

	Investment	Fair Value (\$M)	% of Total Portfolio
1	twitter	\$82.6	22.5%
2	Q Palantir	\$39.5	10.8%
3	Dropbox	\$26.4	7.2%
4	20	\$18.5	5.1%
5	coursera	\$14.5	4.0%
6	S  LEXEL	\$14.0	3.8%
7	SUGARCRM	\$12.1	3.3%
8	Avenues THE WORLD SCHOOL	\$11.2	3.1%
9	<b>©</b> eclara*	\$10.1	2.8%
10	PayNearMe <sup>®</sup>	\$10.0	2.7%



### The IPO Market

	Last Week	1 Month	3 Months	YTD	52 Week
# of IPOs	4	28	58	238	276
Avg. Total Proceeds	\$294	\$203	\$606	\$309	\$306
% Priced Above Range	25%	18%	14%	15%	16%
% Priced In Range	75%	43%	47%	55%	54%
% Priced Below Range	0%	39%	40%	30%	30%
Avg. 1-Day Gain	11%	4%	11%	13%	14%
Performance	15%	11%	13%	12%	36%

IPO Data as of 11/2/14, Source: GSViQ, GSV Rocket Fuel



### Key Investment Themes

as a Percent of Total Portfolio





### New Investment – Course Hero

#### Description

Course Hero is an educational technology company that helps students learn and study more effectively by providing supplementary content, tools, and services for their specific courses.



#### Thesis

Course Hero has the potential to become the leading *marketplace* for crowdsourced study materials and services for millions of students worldwide.

#### Other Investors









#### Today

- 7,000,000+ Study Documents
- 300,000+ Questions and Answers
- 360,000+ Flashcards
- 5,000,000+ Members



### New Investment – Enjoy Technology

#### Description

Led by former Apple Retail executive, Ron Johnson, ENJOY seeks to reinvent the way people buy and experience the products that matter most to them.



#### Thesis

Apple's Genius Bar meets Uber

Raised \$30M Series A from Kleiner Perkins, Oak Investment Partners, GSV Capital and Andreessen Horowitz.

#### Other Investors



#### Today

**Customers**: ENJOY will provide high-touch personal service to help people make the most of their important purchases.

**Brands:** Through ENJOY, partner brands will have an entirely new way to bring their emerging products to market, forging direct and quality connections with their customers



### Follow-On Investment – Ozy Media

#### Description

OZY is the field manual for people who want to see more and be more.

Today Ozy has partnerships with USA Today, CNN and NPR.

#### Other Investors

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#### Thesis

Ozy is building the iconic media brand for the Change Generation by producing future-oriented content, and on unconventional and undiscovered trends rather than stale news stories that are covered by other existing news outlets.

#### Today

- 5,000,000+ Monthly Readers
- "Axel Springer invests \$20M in Startup Ozy"
  - USA Today, 11/6/14

# GSV Financial Highlights

For the quarter ended September 30, 2014

	Dollars (M)	Per Share Amounts
Net Assets as of June 30, 2014	\$287.14	\$14.86
Net Investment Loss	\$(4.88)	\$(0.25)
Net Realized Gain	\$17.16	\$0.89
Benefit for Taxes on Net Realized Capital Loss	\$(7.02)	\$(0.37)
Unrealized Appreciation	\$1.26	\$0.07
Provision for Taxes on Unrealized Appreciation of Investments	\$(0.51)	\$(0.03)
Net Assets as of September 30, 2014	\$293.14	\$15.17



